



Santa Barbara
SCHOOL DISTRICTS

720 Santa Barbara Street, Santa Barbara, CA 93101
Phone (805) 963-4338, Fax (805) 963-5685

Date: April 21, 2009
To: Dr. J. Brian Sarvis, Superintendent
From: Brian Tanguay, Purchasing Coordinator
Subject: Approval to "Piggyback" from Glendale USD Bid P 15-04/05 for Hewlett-Packard Computer Products

Consent Agenda: XX
Action Agenda: _____ (Time Required: _____)
Conference Item: _____ (Time Required: _____)

Background:

Public Contract Code 20118 authorizes school districts and other public agencies to "piggyback" from contracts publicly bid by other agencies, provided the originating agency's bid documents contain a piggyback option.

Issue:

On March 17, 2009, Glendale USD Bid P 15-04/05 was extended for an additional year, through April 5, 2010. The bid documents contain a piggyback clause.

Fiscal Impact:

The pricing structure for Glendale Bid P 15-04/05 is based on a substantial discount from the current government and educational price list for Hewlett-Packard Company products which is published several times each year. The District purchases Hewlett-Packard desktops, laptops and printers.

Recommendation:

It is recommended that the Board approve the use of Glendale USD Bid P 15-04/05 for Hewlett-Packard computer products.

Attachment(s)?	<input checked="" type="checkbox"/>	Yes (if so, please attach)	<input type="checkbox"/>	No	<input type="checkbox"/>	Powerpoint	<input type="checkbox"/>	Overhead	<input type="checkbox"/>	Consultant
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Adams Elementary School	Harding Elementary School	Peabody Charter School	Goleta Valley Junior High School	Dos Pueblos High School
Cesar Chavez Charter School	McKinley Elementary School	Roosevelt Elementary School	La Colina Junior High School	La Cuesta Continuation High School
Cleveland Elementary School	Monroe Elementary School	Santa Barbara Charter School	La Cumbre Junior High School	San Marcos High School
Franklin Elementary School	Open Alternative School	Santa Barbara Community Academy	Santa Barbara Junior High School	Santa Barbara High School
		Washington Elementary School		

GLENDALE UNIFIED SCHOOL DISTRICT

March 17, 2009

CONSENT CALENDAR NO. 9

Excerpt from the Minutes of the Glendale Board of Education meeting held on March 17, 2009. It was moved by Mr. Sambar and seconded by Mr. Krikorian that Consent Calendar No. 9 be accepted. The motion was approved unanimously with all five board members present.

TO: Board of Education

FROM: Michael F. Escalante, Superintendent

SUBMITTED BY: Eva Rae Lueck, Chief Business and Financial Officer

PREPARED BY: Scott S. Price, Administrator, Business Services
David R. Gildersleeve, Purchasing Agent, Procurement & Contract Services

SUBJECT: Extension of Contract P 15-04/05 to Hewlett-Packard

The Superintendent recommends that the Board of Education approve the extension of Contract P 15-04/05 to Hewlett-Packard and approve purchases as needed for computer equipment and related components from Hewlett-Packard Company.

The Board of Education, at its meeting on April 5, 2005, approved Bid Number P 15-04/05 for the purchase of Hewlett-Packard computer equipment and related components.

Hewlett-Packard Company, like Apple Computer and other technology companies serving the needs of public education, markets its products directly to education institutions through an "agent" re-seller program. School districts may purchase products from the manufacturer (Hewlett-Packard) and are allowed to select an installing dealer (agent) from a list of qualified education re-sellers who provide product support services.

This bid, which is a cooperative effort between the District, and the Western States Contracting Alliance (a purchasing consortium of twenty states), was opened on March 8, 2005 with Hewlett Packard as the sole bidder for the Hewlett-Packard product line. The bid may be used by public school and community college districts throughout California by virtue of its "piggyback" clause (Public Contract Codes 20118, 20652) and may be extended for an additional 1 year (total 5 years from award date) by mutual consent of the District and Hewlett-Packard Corporation (Education Codes 17596, 81644). School and community college districts choosing to utilize this bid may pick one or more approved education dealers

I hereby certify that this is a true and exact copy of an excerpt from the Minutes of the Board of Education Meeting held on March 17, 2009.


Eva Rae Lueck
Chief Business and Financial Officer

Glendale Unified School District
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CONSENT CALENDAR NO. 9
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for product and service support. A one-year extension to the existing agreement would expire on April 5, 2010.

The pricing structure for this bid is based on a substantial discount from the current government and educational price list for Hewlett-Packard Company products which is published several times each year. A "Technology Clause" which allows product and component upgrades that meet the general technical requirements of school districts was included as a part of the bid document.

This bid conforms to Disabled Veteran Business Enterprise (DVBE) and thus may assist Glendale and other districts in qualifying for certain categories of state funding.

Most items will be purchased from general and categorical program funds.

Bid details are available for review in the Procurement & Contract Services Department.