



Santa Barbara SCHOOL DISTRICTS

Attachment D.2
08/10/10 Board Meeting

720 Santa Barbara Street, Santa Barbara, CA 93101
Phone (805) 963-4338, Fax (805) 963-1877
www.sbsdk12.org

TO: Dr. J. Brian Sarvis, Superintendent
FROM: Robin Sawaske, Associate Superintendent for Education
DATE: July 29, 2010
RE: Approval of Additional Fundraising for 2010-11 for Harding University Partnership School, Healthy Start/ASES, A-OK Program and Santa Barbara High School.

Consent: X

Background

Education Code Sections 51520 and 51521 require that the board approve all fundraisers by schools prior to the fundraising events. To comply with this provision, each elementary and secondary school has submitted its fundraising plan for 2010-11 to the board for approval.

Plan

To perform the fundraisers according to the event schedules attached for Harding University Partnership School, Healthy Start/ASES, A-OK Program and Santa Barbara High School.

Recommendation

That the Board of Education approves the fundraising events for Harding University Partnership School, Healthy Start/ASES, A-OK Program and Santa Barbara High School.

Attachment(s)?	<input checked="" type="checkbox"/>	Yes (if so, please attach)	<input type="checkbox"/>	No	<input type="checkbox"/>	PowerPoint	<input type="checkbox"/>	Overhead	<input type="checkbox"/>	Consultant
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Santa Barbara School Districts

Student Body Fundraising Schedule: Report to the Governing Board

School Name: HARDING UNIVERSITY PARTNERSHIP SCHOOL


Fiscal Year: 2010-2011

Month	Club or sport	Contact person	Activity date(s)	Activity	Sales period Time & Location	Indicate how funds will be used	Retail cost per single item	Projected gross income	Projected expenses	Projected profit
August	Harding School Foundation (HSF)	Brian Robinson	Ongoing	Online fundraising through GiveZooks	Summer hours on school website	Replace historic hawk weathervane	\$15,000*	\$15,000	\$15,000	\$0
August – June	HSF	Brian Robinson	Ongoing	Student Store	Before & after school, during lunch on campus	Outdoor School fees for grade 6 students	Varied	\$5,000	\$1,000	\$4,000
August	Harding University Partnership School (HUPS)	Sally Kingston	August 20	Book Fair	After school on campus	Library books	N/A	N/A	\$0	\$2,000-\$2,500 (% proceeds)
				Dinner		Cover expenses	\$5.00/adult \$3.00/child	\$1,500	\$1,500	\$0
September	HUPS	Kingston	September 20	Photographs	During school on campus	Principal's discretion	Varied	N/A	N/A	\$500 (% proceeds)
September	HSF	Robinson	September 15	Restaurant sales**	After school Off campus	Walk-in refrigerator	Varied	N/A	N/A	TBD (% proceeds)
October	HSF	Robinson Hauben	October 9	Dinner with guest chef & music**	After school on campus	Walk-in refrigerator	TBD	TBD	TBD	TBD
October	HSF	Robinson	October 10	Chaucer's	After school off campus	Preschool	Varied	N/A	\$0	\$1,500 ((% proceeds)
November	HSF	Robinson	November 19	Jog-a-thon	During school on campus	Arts and enrichment	N/A	\$16,000	\$1,000	\$15,000
April	HSF	Robinson	April 29	Cinco de mayo	After school on campus	Arts and enrichment	N/A	\$1,000	\$300	\$700
May	HSF	Robinson	May 12	Sale of DVDs of school theatrical performance	After school on campus	Cover expenses	\$29	\$870	\$870	\$0
May	HSF	Robinson	May 15	Celebrate the Arts!	Sunday off campus	Arts and enrichment	N/A	\$35,000	\$10,000	\$25,000

* This was approved by the SBS BOE on July 13, 2010. This is resubmitted with updated contact person and revised figures to reflect projected costs with greater accuracy of a replacement hawk weathervane.

** SLOW Foods is sponsoring and organizing these events; as part of their local chapter's volunteer work this year, they have selected Harding as their focused based on our environmental work.

Sally Kingston, PhD
Principal Name



Signature

July 30, 2010
Date



FUNDRAISING ACTIVITY FORM

School: Healthy Start/ASES, A-OK Program Year: 2010-2011

Proposed solicitation for additional funding match:

Activity date(s)	Club or sport	Contact person/ advisor	Activity	Sales period	Indicate how funds will be used	Retail cost per single item	Potential revenue	Projected expenses	Projected profit
				<i>before, during, or after school</i>					
				<i>on or off campus</i>					
Between 7/1/10-6/30/11	A-OK Program	Debi Badger & Sharon Roth	Solicitation for additional funding	Kiwanis Club of SB/Suburban Kiwanis	Instructional supplies and equipment		\$1,000	\$1,000	
Between 7/1/10-6/30/11	A-OK Program	Debi Badger & Sharon Roth	Solicitation for additional funding	Rotary Club	Instructional supplies and equipment		\$1,000	\$1,000	
Between 7/1/10-6/30/11	A-OK Program	Debi Badger & Sharon Roth	Solicitation for additional funding	Lions Club of Santa Barbara	Program specialists		\$1,000	\$1,000	
Between 7/1/10-6/30/11	A-OK Program	Debi Badger & Sharon Roth	Solicitation for additional funding	Women's Club of Santa Barbara	Program specialists		\$1,000	\$1,000	
Between 7/1/10-6/30/11	A-OK Program	Debi Badger & Sharon Roth	Solicitation for additional funding	Elks club	Program specialists		\$1,000	\$1,000	
Between 7/1/10-6/30/11	A-OK Program	Debi Badger	Solicitation for additional funding	Women's Fund	Specific curriculum/ train trainers		\$13,560	\$13,560	



FUNDRAISING ACTIVITY FORM

School: Healthy Start/ASES, A-OK Program Year: 2010-2011

Proposed solicitation for additional funding match:

Activity date(s)	Club or sport	Contact person/ advisor	Activity	Sales period	Indicate how funds will be used	Retail cost per single item	Potential revenue	Projected expenses	Projected profit
				<i>before, during, or after school</i>					
				<i>on or off campus</i>					
Between 7/1/10-6/30/11	A-OK Program	Debi Badger	Letter for additional funding	United Way of SB County	Financial assistance to offset the family fee		\$10,000	\$10,000	
Between 7/1/10-6/30/11	A-OK Program	Sharon Roth	Letter for additional funding	Village Properties	Instructional supplies and equipment		\$5,000	\$5,000	
Between 7/1/10-6/30/11	A-OK Program	Sharon Roth	Letter for additional funding	Rabobank	Instructional supplies and equipment		\$2,500	\$2,500	
Between 7/1/10-6/30/11	A-OK Program	Sharon Roth	Letter for additional funding	Wells Fargo Bank	Instructional supplies and equipment		\$2,500	\$2,500	
Between 7/1/10-6/30/11	A-OK Program	Sharon Roth	Letter for additional funding	SB Bank and Trust	Instructional supplies and equipment		\$2,500	\$2,500	
Between 7/1/10-6/30/11	A-OK Program	Sharon Roth	Letter for additional funding	Bank of America	Instructional supplies and equipment		\$2,500	\$2,500	
Between 7/1/10-6/30/11	A-OK Program	Sharon Roth	Letter for additional funding	Bank of the West	Student field trips		\$2,500	\$2,500	
Between 7/1/10-6/30/11	A-OK Program	Sharon Roth	Letter for additional funding	First Republic	Student field trips		\$2,500	\$2,500	
Between 7/1/10-6/30/11	A-OK Program	Sharon Roth	Letter for additional funding	Chase Bank	Student field trips		\$2,500	\$2,500	



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School: SBHS

Year: 2010-2011

Activity date(s)	Club or sport	Contact person/ advisor	Activity	Sales period	Indicate how funds will be used	Retail cost per single item	Projected gross income	Projected expenses	Projected profit
Aug-June	AP Exams	Hodges	AP Exam Fees	During/after On campus	AP exam fees Proctors	\$86	\$40,000	\$33,850	\$6,150
Aug-June	National Honors Society	Hodges	NHS Dues	During/after On campus	Senior Grad Cords	\$2.50	\$1,785	\$250	\$1,535
Oct 1-31	Girls Volleyball	Gannon	Tournament of Champions	After On	G Volleyball budget	Various	\$6,600	\$5000	\$1,600
Aug-Sept	Girls Volleyball	Gannon	Program ad sales	After Off	G Volleyball budget	Various	\$10,000	\$1,500	\$8,500
Oct-June	Girls Volleyball	Gannon	Program Sales	After On	G Volleyball budget	\$5	\$300	0	\$300
Aug-Sept	Girls Volleyball	Gannon	Summer Camp	After Off	Summer camp Coaches	\$150	\$4,500	\$3,000	\$1,500
March-May	Aquatics	Walsh	Concession Sales	After On campus	Aquatics budget	Various	\$1,000	\$500	\$500
Dec-Feb	Girls Water Polo	Walsh	Concession Sales	After On campus	G Water Polo budget	Various	\$500	\$300	\$200
Aug-June	Girls Water Polo	Walsh	Tournaments Hosting	After On campus	G Water Polo budget	Various	\$12,000	\$7,000	\$5,000
Sept-Nov	Boys Water Polo	Walsh	Concession sales	After On campus	B Water Polo budget	Various	\$1,000	\$500	\$500
Aug-June	Boys Water Polo	Walsh	Tournament hosting	After On campus	B Water Polo budget	Various	\$7,000	\$5,000	\$2,000
Aug-Nov	Football	Melgoza	Spirit Pack sales	During/After On campus	Football budget	Various	\$12,000	\$10,000	\$2,000
Aug-Nov	Football	Melgoza	Program Ads	After Off	Football budget	Various	\$12,000	\$2,000	\$10,000
Aug-June	Ashland	Callahan	Ashland Field trip	After Off	Field trip expenses	\$400	\$40,000	\$38,625	\$1,500
Aug-June	Ashland	Callahan	Donation Letter campaign	After Off	Field trip expenses	Various	\$500	0	\$500

FUNDRAISING ACTIVITY FORM

FUNDRAISING ACTIVITY FORM

Activity date(s)	Club or sport	Contact person/ advisor	Activity	Sales period	Indicate how funds will be used	Retail cost per single item	Projected gross income	Projected expenses	Projected profit
Aug-June	ADV Freedraw	VanderKar	Art Lab Fee	During On campus	Supplies	\$20	\$1,200	0	\$1,200
Aug-June	CSF	Hodges	CSF Dues	During On	Senior Grad Cords	\$2.50	\$1,400	\$850	\$550
Aug-Oct	Cross Country	Perdices	Spirit Pack sales	After/during On	Cross Country budget	\$120	\$4,800	\$4,800	0
Jan-April	Track	Perdices	Spirit Pack sales	After/during On	Track budget	\$120	\$4,800	\$4,800	0
Feb-April	Track	Perdices	Cookie Dough sales	After Off	Track budget	\$15	\$3,750	\$2,400	\$1,350
Sept-Nov	Cross Country	Perdices	Donation letter campaign	After Off	Cross country budget	Various	\$2,200	0	\$2,200
Feb-May	Track	Perdices	Donation Letter campaign	After Off	Track budget	Various	\$2,200	0	\$2,200
Sept-June	Track/xcountry	Perdices	Swapmeet	After On	Track/Cross country budgt	Various	\$750	\$150	\$600

School: SBHS Year: 2010-2011

FUNDRAISING ACTIVITY FORM

